

SERVICES/CONTACTS

- Design-Build:**
Peter Cox, Kirby Putnam,
Laurence Smith
- Pre-Engineered Metal Buildings:**
Peter Cox, Kirby Putnam,
Ben Stokdijk
- Tilt-up Concrete Buildings:**
Devin Hartnell, Kirby Putnam,
Laurence Smith
- RBS Buildings:** Peter Cox,
Kirby Putnam, Ben Stokdijk
- Construction Management:**
Cory Bell, Devin Hartnell,
Kirby Putnam
- Estimating:**
Peter Riley, Scott Saccary
- General Contracting:**
Cory Bell, Greg Cooper,
Devin Hartnell, Ben Stokdijk
- Small Jobs and Miscellaneous
Service Work:** Gordie Bishop,
Aaron McCardle, John McCrae,
Trevor Nicholson, Bob Salsman,
Karl Wyllie
- Roofing:** Curtis Turner, Ernie Porter
- Roofing Service Work, all types:**
Curtis Jordan, Curtis Turner
- Metal Cladding and Metal
Roofing:** Curtis Turner
- Cladding Service Work:**
Bob Salsman, Curtis Turner
- Asbestos Abatement & Removal:**
Gordie Bishop
- Concrete Coring & Sawing:**
Kevin Cordeiro, John O'Neil
- Concrete Repairs:** Karl Wyllie
- Custom Millwork & Cabinetry:**
Gordie Bishop, Mannie Lewis
- Steel Stud, Drywall &
Suspended Ceilings:**
Gordie Bishop, Trevor Nicholson
Bob Salsman, Karl Wyllie
- Doors, Frames & Hardware:**
Gordie Bishop, Trevor Nicholson
Bob Salsman, Karl Wyllie
- Custom Sheet Metal/
Miscellaneous Metals:**
Mannie Lewis, Curtis Turner

ANNOUNCEMENT

J.W. Lindsay Enterprises Welcomes New Partners

NEARLY 50 YEARS AFTER the late John Lindsay Sr. founded J.W. Lindsay Enterprises, the company continues to be a prominent player in the Atlantic Canadian building scene, and more recently in New England. Among John's many visionary contributions to the company was his decision to put the company on a very progressive path of planned ownership succession, which began in the 1960's and has evolved each decade since.

As Lindsay enters a new era of exciting growth, President Ernie Porter is pleased to welcome to the ownership group; Ben Stokdijk P.Eng, Cory Bell P.Eng, and Devin Hartnell P.Eng., MBA. "We recognized several years ago that ensuring Ben, Cory and Devin remained committed to Lindsay was critical to our ongoing success. We are very pleased that they saw a great future for themselves at Lindsay. As always, good people are the heart and soul of good companies; we are fortunate to have a staff brimming with



Back row, left to right: Ben Stokdijk P.Eng, Devin Hartnell P.Eng, MBA, Laurence Smith P.Eng, Kirby Putnam P.Eng
Front row, left to right: Cory Bell P.Eng, Ernie Porter P.Eng, John Smith

talent, enthusiasm, and ambition." These new partners will join Ernie Porter, Kirby Putnam, Laurence Smith and John Smith as the latest generation in a plan well conceived.

"...good people are the heart and soul of good companies; we are fortunate to have a staff brimming with talent, enthusiasm, and ambition."

— Ernie Porter *President, J.W. Lindsay Enterprises Limited*

J.W. LINDSAY ENTERPRISES LIMITED

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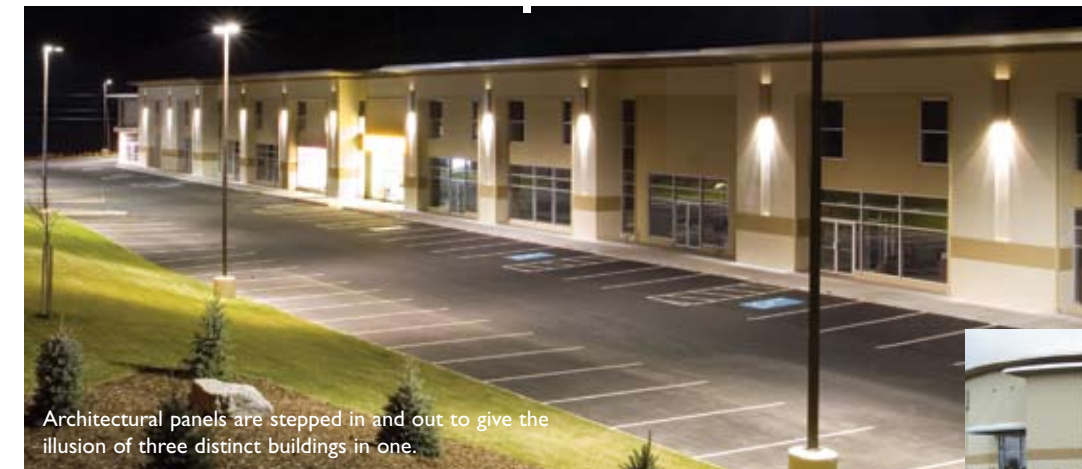
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BuildingPeople

Winter '08 News and Information from J.W. Lindsay Enterprises Limited

TILT-UP



Architectural panels are stepped in and out to give the illusion of three distinct buildings in one.



Curved Tilt-Up concrete end panels at Chain Lake Place

Chain Lake Place Showcases Tilt-Up Style

PROJECT: Chain Lake Place
SIZE: 46,000 sq.ft.
DETAILS: commercial retail building
START/FINISH: January - September '07
METHOD: Tilt-Up Design-Build
DESIGNERS: John Dobbs & Associates/Lindsay

CHAIN LAKE PLACE IN Bayers Lake Business Park, Halifax, is a perfect example of the beauty and versatility of Tilt-Up construction. Almost any architectural style can be achieved economically, perfect for business owners who wish to distinguish themselves from the norm.

This 46,000 square foot commercial building reflects the desire of owner Larry Gibson to make a statement at its prominent location on Chain Lake Drive. Lindsay worked with John K. Dobbs & Associates Inc. to bring Gibson's goals to fruition, with a beautiful functional home décor retail building. "The excitement when the first panel went

up was tremendous," says Gibson. "In construction you're always dealing with unforeseen issues. It's very reassuring to deal with an organization that relieves you of worries that can come into play."

Architectural panels stepped in and out give the illusion of three distinct buildings in one, with a 4-foot cornice overhang and variation in parapet height emphasizing individual storefronts. Currently occupied by Floors Plus and Sherlock Clothing offices, with more space available for lease, the Tilt-Up shell has 24-foot clear ceiling suitable for a full second floor or mezzanine to suit tenant requirements.

"The overall experience was very comfortable and it's good to know that the structure is as strong as it is," Gibson continues. "We're definitely here for years to come."

"It's very reassuring to deal with an organization that relieves you of worries that can come into play."

— Larry Gibson *Owner, Chain Lake Place*

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UPDATES

Westin Nova Scotian

The historic Westin Nova Scotian in South End Halifax is undergoing a complete transformation. As General Contractor, Lindsay began the cosmetic overhaul of the Westin's 311 guestrooms (including 15 suites) in December 2007, to be completed in May 2008.

With the renovation of the first group of 50 rooms recently completed Guido Kerpel, General Manager of the Westin Nova Scotian, is enthusiastic about the results. "We are very pleased to partner with Lindsay on this most important project. It is critical to our success and the level of professionalism and experience Lindsay offers made them the perfect choice."

The project scope includes replacement of ceilings, carpets, wall coverings and updating of washrooms in the guestrooms. The clean, modern design is carried through into the corridors on all 10-guestroom floors of the building, with complimenting carpets, art, wall coverings, lights, and furnishings.



Premiere Self Storage

As the owners of Premiere Self Storage worked toward opening new facilities in Chester and Truro, NS, each project presented a very different set of construction requirements. Lindsay Project Manager Ben Stokdijk drew on his extensive experience in self storage to manage the two jobs for Premiere with Lindsay Project Coordinators Jason Giles in Chester and Trevor Cairns in Truro.

The Chester facility involved renovating an existing 31,000 square foot metal building to encompass a variety of rental space under one roof. A large reception area paves the way to rental options including commercial office space, a boat storage area and apartment. Premiere President and Operating Partner Dan MacLean comments, "Taking an old building and converting it into something new takes special expertise that Lindsay provided. Everything was done in a timely manner and the result is fabulous."

Almost simultaneously Lindsay began construction on a 20,000 square foot pre-engineered metal building for Premiere Self Storage in Truro. Work began in Spring 2007 on the 2-storey facility, which includes 200 heated storage units and an office and reception area. "The structure is first class, we couldn't ask for better," says Mike Hanes, Managing Partner of Premiere in Truro.

"Taking an old building and converting it into something new takes special expertise that Lindsay provided."

— Dan MacLean, President and Operating Partner, Premiere



Premiere Self Storage
Chester, Nova Scotia



Premiere Self Storage
Truro, Nova Scotia

LINDSAY PEOPLE

Hartford Bound Lindsay office in New England is open for business

IN THE FIVE MONTHS SINCE Lindsay opened for business in Hartford, Connecticut, General Manager Devin Hartnell has seen first hand the potential for Tilt-Up construction in this part of the country. "There is definitely a need here for this building system," says Hartnell. "Tilt-Up has been overlooked in favour of more traditional building methods such as unit masonry construction and metal buildings. We are excited to bring Tilt-Up concrete construction to New England."

Lindsay has already completed one project in the area - a multi-tenant flex space building in Bethel, Connecticut and are underway on two other projects: a large distribution facility in Littleton, Massachusetts and a shipping terminal in Everett, MA. "Many developers and builders in the area have shown a keen interest in Tilt-Up and see Lindsay as a welcome addition to their construction fraternity," Hartnell continues. "We are presently negotiating new projects with our first clients while working diligently to prove our value to prospective new clients. From the beginning things have gone very well. Our solid technical support at home base has been a great compliment to operations in New England."

Lindsay Vice-President of ...Sales and Marketing Kirby Putnam shares Hartnell's optimism. "We've enjoyed a very positive reception from the business community in Hartford and from the construction industry throughout New England. We are looking forward to steady growth of our business."



Devin Hartnell P.Eng, MBA
General Manager
Lindsay Construction Incorporated
Hartford, Connecticut

DESIGN-BUILD

In the Wright Place

PROJECT: Wright Place
SIZE: 108,000 sq.ft.
DETAILS: multi-tenant commercial building
START/FINISH: May - November '07
METHOD: Tilt-Up Design-Build
DEVELOPER: 20 Vic Management

THERE'S A FIRST FOR EVERYTHING. Though developer 20 Vic is the name behind a number of building projects in Burnside Industrial Park, Dartmouth, the completion of Wright Place marks their first experience with Design-Build Tilt-Up. At 108,000 square feet the building is one of Burnside's larger retail/warehouse projects, the result of almost two years of planning.

"We've completed a couple of projects with 20 Vic and through this relationship they decided to give Design-Build a go. Despite its large size, this

job has progressed smoothly," says Lindsay Project Manager Ben Stokdijk. "The building has attracted a lot of attention from tenants and is filling rapidly due to 20 Vic's skillful approach, the buildings competitive cost base, great location and attractive appearance."

The completed building is another example of how the versatility of Tilt-Up allows for a beautiful and functional result. Bright white textured coating compliments raised panels, parapets, crown mouldings, and lots of glass.

Dan Brown, 20 Vic Regional Operations Manager, shares Stokdijk's enthusiasm. "I loved the process. I found Lindsay to be very professional, bringing expertise to all aspects of the project," Brown says. "I am so impressed with the quality of Tilt-Up and the insulating value.



ABOVE: Constructed using Design-Build Tilt-Up, Wright Place is one of Burnside's larger retail/warehouse projects.

"I am so impressed with the quality of Tilt-Up and the insulating value. Any time I can use Tilt-Up in the future, I will use it."

— Dan Brown, Regional Operations Manager, 20 Vic

Ben has been a real pro and stayed with the program from first discussion to completion. In this business that's a luxury. Any time I can use Tilt-Up in the future, I will use it."

Design-Build Anchors Bedford Commons D

PROJECT: Banc Developments
SIZE: 80,000 sq.ft.
DETAILS: 2 storey retail/office building
START/FINISH: May - November '07
METHOD: Tilt-Up Design-Build
DESIGNER: Lindsay/Mike Harvey Architects

"This was our first experience with the Design-Build process and I wouldn't do it any other way. I look forward to using Tilt-Up for other buildings at Bedford Commons."

— Besim Halef, Developer, Banc Developments

AT THE GATEWAY TO the Bedford Commons developer Besim Halef has set the standard for the 200-acre retail development with Tilt-Up construction. "I loved it," Halef says of the Design-Build process. "The building came out better than I expected. I had never used Tilt-Up before and I'm extremely pleased."

Lindsay worked with Mike Harvey Architects to develop a contemporary design for the 80,000 square foot retail/office space, beginning with a dramatic front entrance accented by two curved panels. The sleek, modern look uses rich color, varied wall height, varied wall

augmentation, curved walls and mirrored glass to add architectural interest. These architectural features are very economically achieved using Tilt-Up Concrete construction. The partnership between a skilled Design-Builder and architect delivers results that are very impressive without skewing the budget.

"Lindsay did a tremendous job," Halef continues. "This was our first experience with the Design-Build process and I wouldn't do it any other way. I look forward to using Tilt-Up for other buildings at Bedford Commons."



RIGHT: The 80,000 square foot retail/office building is situated at the gateway to the Bedford Commons retail development