

Lindsay Construction Celebrates 50 Years of Service to the Atlantic Region

Join this premiere Atlantic Canadian company in celebrating over 50 years of groundbreaking work in **Design-Build**, **Construction Management**, and **General Contracting**. Lindsay Construction prides itself on providing structures of incomparable value, the finest quality workmanship and superior design, while building partnerships that stand the test of time.



⋮ HALIFAX CASINO



⋮ CITY HALL: CLOCK TOWER



⋮ HOMBURG CANADA INC.

Lindsay CONSTRUCTION

BUILDING PARTNERS



1960's

In the beginning...

It all started in 1959. John Diefenbaker was Prime Minister, Robert Stanfield was the premier of Nova Scotia, and Gunsmoke was the most popular show on TV.

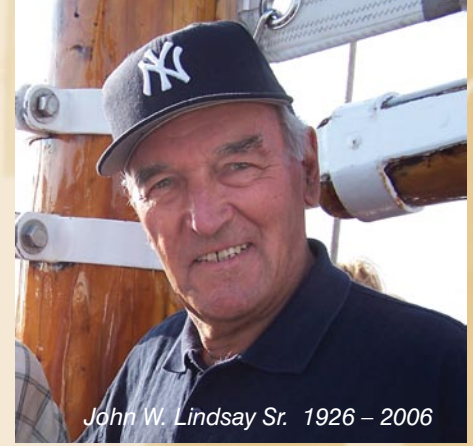
John Lindsay, a young engineer with solid construction experience under his belt, decided to strike out on his own with a building contract for the United States Air Force base in Melville, Labrador.

Based on that success, John's company, JW Lindsay Enterprises, went on to com-

plete over 100 projects for the Air Force before shifting its focus toward Halifax, Nova Scotia.

There, Lindsay made its mark as a leader in the **Design-Build movement**, particularly for its landmark project, the Strawberry Hill development, which helped change the face of the city.

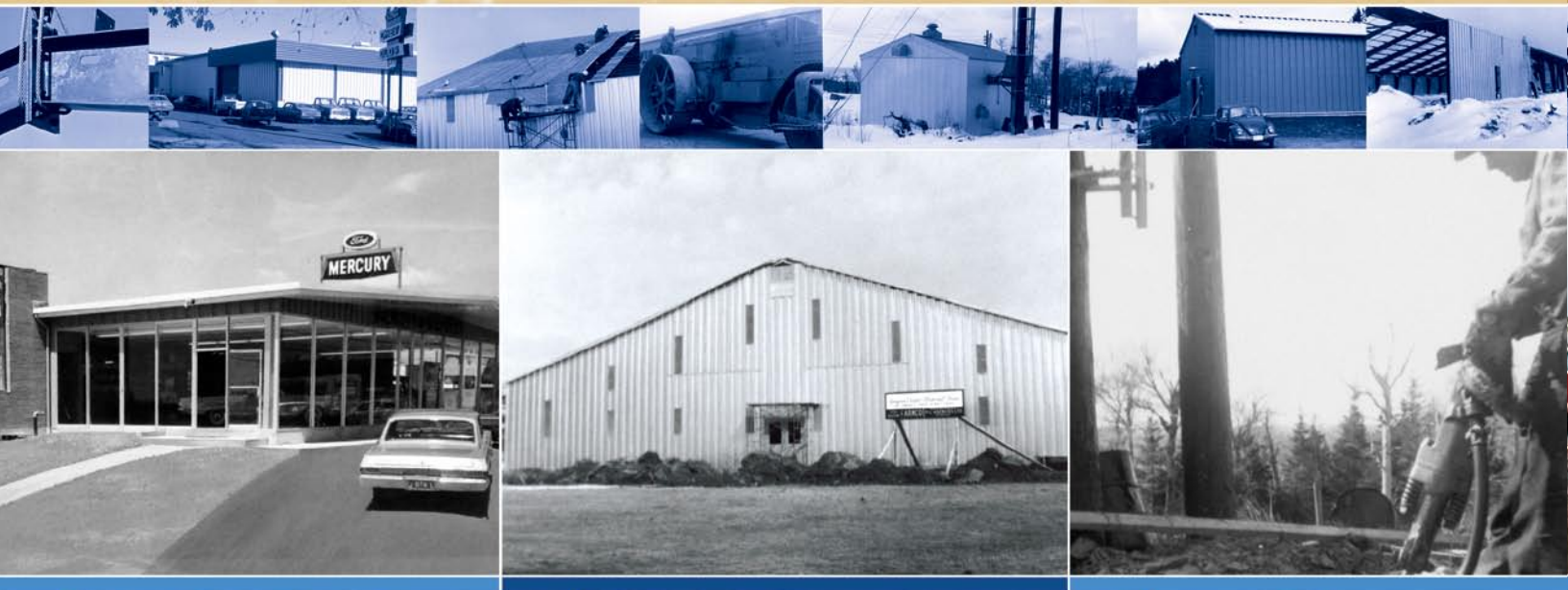
With each project, the company's reputation for quality and fairness grew.



John W. Lindsay Sr. 1926 – 2006

“East Port continues to hire Lindsay extensively for its building construction. The principle my father lived every day – ‘Keep your promises, no matter the cost’ – is alive and well at Lindsay Construction.”

– John Lindsay Jr. *President, East Port Properties*



FAIRLEY AND STEVENS

JACQUES CARTIER MEMORIAL ARENA

JACK-HAMMERING

“Good people are the heart and soul of good companies. We are fortunate to have a staff brimming with talent, enthusiasm, and ambition.” – Ernie Porter *President, Lindsay Construction*



Virginia Salsman

“I have always been so proud of those who started Lindsay Enterprises. From Day One, they approached both successes {and failures} with the same degree as enthusiasm... and having learned from both, they've grown into better builders. This is, in my opinion, what makes Lindsay Construction so great.... It's the place where working is a privilege, not a job...”

– Virginia Salsman *Lindsay Construction's first employee who remains with the company to the present day*

1970's

Burnside and beyond...

With the 70's came Pierre Trudeau and the national implementation of the metric system. At Lindsay this decade brought the early days of **Tilt-Up** construction for foundation walls. Lindsay's innovative approach, and desire to find better solutions, has led to exceptional expertise in Tilt-Up.

This decade also positioned the company as a leader in **Pre-Engineered Metal Building** construction. Lindsay was a major contributor to the build-out of Burnside

Industrial Park, which has carried forward to today. The concept of the Design-Build method took root during this time, allowing clients to take advantage of Lindsay's expanded expertise in the single-source delivery of any building type.

The 70's were also the time when John Lindsay handed over the reigns to a new CEO, and took on a supportive, behind the scenes role, to allow new leadership to move the company forward.

Design-Build

Lindsay recognized early on the value of the **Design-Build** approach, and clients appreciated the efficiency that comes with having an in-house team responsible for the design and construction of buildings tailored to their needs. Today Lindsay's core business consists of Design-Build construction for industrial and commercial clients. For Metal Buildings, Tilt-Up Concrete, Royal Building Systems or conventional construction, Design-Build allows Lindsay clients to benefit fully from over 50 years of expertise.



⋮ TILT-UP CONSTRUCTION SITE

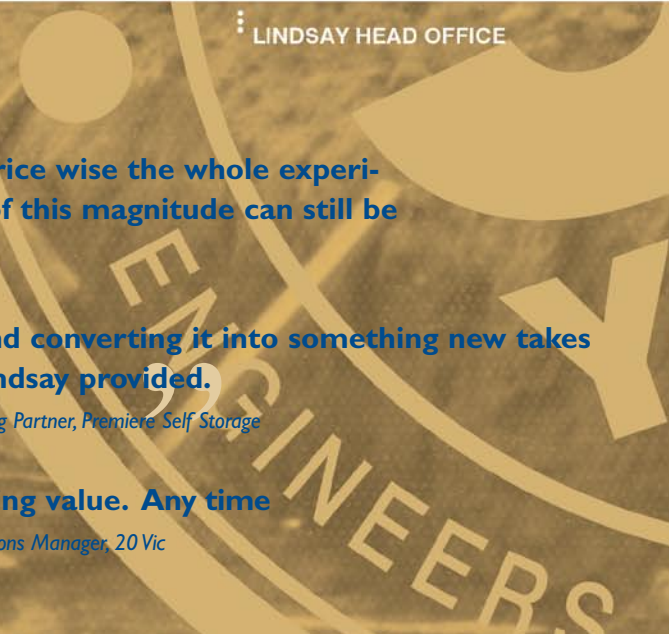
⋮ ROTHMANS

⋮ LINDSAY HEAD OFFICE

“The design is unique and a statement for us. Schedule wise/price wise the whole experience was very positive. It's gratifying to know that a project of this magnitude can still be done on a handshake.” – Ron LeBlanc Owner, Pinchin LeBlanc Environmental Ltd.

“Taking an old building and converting it into something new takes special expertise that Lindsay provided.” – Dan MacLean President and Operating Partner, Premiere Self Storage

“I am so impressed with the quality of Tilt-Up and the insulating value. Any time I can use Tilt-Up in the future, I will use it.” – Dan Brown Regional Operations Manager, 20 Vic



1980's

Innovation continues...

The 80's brought periods of growth and recession. During these leaner times Lindsay held steady, working to grow another important component of its business: roofing.

As with Tilt-Up and Metal Building construction, Lindsay gained a reputation for a dedication to excellence in roofing. The company was recognized with a variety of industry awards and earned distinction as a world leader in the highly regarded Carlisle Rubber Membrane Roof System.

The 80's also brought some significant projects: Plaza 1881 apartments, 1 Government Place, and of course, Purdy's Wharf. Twenty years later, these buildings are still vital to the Halifax business and commercial district, and stand up to today's rigorous standards for design and quality.

Tilt-Up

Tilt-Up is a building system in which load bearing exterior concrete wall panels are cast on-site, then 'tilted' into place resulting in a precisely fitted, durable, and energy efficient structure.

Lindsay has been at the forefront of the Tilt-Up movement since the 1970's. Today the system has become the number one choice for Lindsay clients, who choose it for its aesthetics, durability and remarkable value.



⋮ PURDY'S TOWERS

⋮ ROOFING

⋮ NORTH AMERICAN LIFE

“Almost 20 years later our building and roof are still doing well. Many people who see the plant today think it is 5 years old.”

– Maurice Guitton *President and CEO, Composites Atlantic Ltd.*

“We really like Tilt-Up. That was part of the reason we chose Lindsay, and we are very satisfied with the facility and their professionalism.”

– Jeff MacLennan *Owner, Charlottetown Toyota*

“The project was well organized, well managed and professionally concluded to meet the (TD Canada Trust) Branch users' and owners' expectations.”

– Brendan Bates *TOSS Solutions Inc.*

1990's

Buildings of significance...

The 90's were a time of change, with more innovative buildings like the first P3 school and the Halifax Casino.

This was also a time for a renewed commitment to safety. Lindsay had been known as a **leader in safety** since the 70's. This decade brought further efforts to beef up site policies and prepare the way for another first: a full-time safety officer in the new millennium. The result is an increased sense of well-being for workers on Lindsay sites, and a safety re-

cord that exceeds industry standards.

During this time Lindsay continued to be heavily involved in the construction of large **industrial** facilities. The diverse clientele including such names as IMP Aerospace, Composites Atlantic, Pratt & Whitney, Oland, and Bowater Mersey benefited from Lindsay expertise in the use of Tilt-Up Concrete and Pre-Engineered Metal Buildings.

Specialty Work

Lindsay provides one-stop solutions for tenant upfits, industrial service work, and building maintenance and upgrades for every building type.

The craftspeople in the Specialty Services group are known for their attention to detail in carpentry and drywall, roofing, cladding, welding, millwork, sheet metal, asbestos abatement, mold removal, and concrete cutting and sawing.



||| KENT BUILDING SUPPLIES

||| THE HALIFAX HERALD PRESS

||| LACONIA GULF

“When looking for a partner to design and build a facility for a large newspaper press - with all the structural and mechanical complexities involved - Lindsay's experience was a tremendous asset.”

— Ian Scott *Assistant General Manager, The Halifax Herald Ltd.*

“Renovations went incredibly smoothly, largely because Lindsay was able to work with our schedule and the logistics of moving everyone.”

— Carol Zachernuk *Director of Finance and Administration, Canadian Cancer Society, Nova Scotia Division*

“Things got done in a timely manner and I don't think we could be happier.”

— Lucas Strackerjan *Owner, Kartbahn Racing Inc.*

2000's

Celebrating 50 years of service...

With over 50,000 projects completed, Lindsay's strong leadership team and highly acclaimed work force continue to serve as invaluable building partners to a diverse clientele.

In 2009 Lindsay celebrates their 50th anniversary with a new logo: Lindsay Construction. The tagline "**Building Partners**" describes the most important aspect of Lindsay's mandate: the cultivation of the client relationship and the assembly of the best possible team of consultants

and trade contractors to efficiently deliver a superior final product.

Lindsay Construction has continued to lead the way in innovative **Design-Build** solutions, thriving amidst diverse client needs, higher design and environmental standards, and a competitive labour market.

A world-class helicopter crash training facility, an aquaculture centre and a concert hall are just a few examples of the

diversity and skill that Lindsay brings to their projects.

Lindsay was also one of the first construction companies in the region to have **LEED-certified** employees, helping clients achieve optimum energy efficiency, while reducing their carbon footprint. It's another example of Lindsay's commitment to quality, and in doing what's right.



THE MUSIC ROOM

PORTLAND STREET HONDA

ATBORO HOUSE

“It was a joy working with the staff at Lindsay. We have made new friends.”

– Chris Wilcox *Managing and Artistic Director, Scotia Festival of Music (The Music Room)*

“The collaboration with Lindsay has been seamless. It is a very organized, well run company and it's been a wonderful experience.”

– Lina Fraser *Homburg Canada Inc.*

“We were very pleased with our association with Lindsay. We all sat around the table on a regular basis and they were very proactive.”

– Gil Wilkins *Owner, Portland Street Honda*

Lindsay Construction looks to the future...

An eagerness to seek excellence in every professional relationship formed the roots of the company 5 decades ago. John Lindsay's legacy of personal integrity, living by your principles, and treating people fairly, is strongly rooted in the culture and policies of the company.

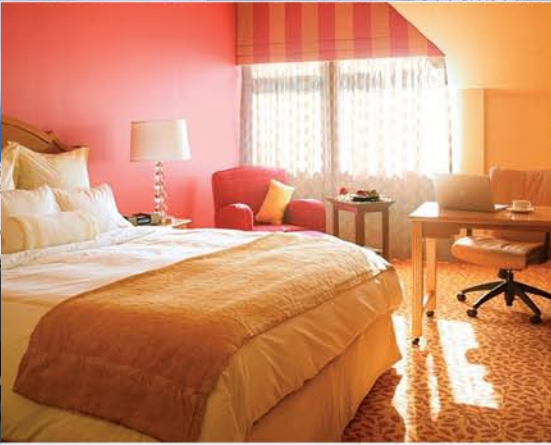
After five decades, Lindsay Construction continues to build its legacy as a pioneer and leader in the industry. The vision and spirit that drove the company to this momentous anniversary will continue to

strengthen building partnerships throughout the next 50 years and beyond.

The Lindsay team is stronger than ever as the company enters a new era of growth. Ben Stokdijk PEng, Cory Bell PEng, and Devin Hartnell PEng, MBA join Ernie Porter PEng, Kirby Putnam PEng, and Laurence Smith PEng to form the latest generation of partners in leadership.



Back row, left to right: Ben Stokdijk PEng, Laurence Smith PEng, Devin Hartnell PEng, MBA, Kirby Putnam PEng
Front row, left to right: Cory Bell PEng, Ernie Porter PEng



HALIFAX MARRIOTT HARBOURFRONT



LAWTONS DRUGS



SHANNEX: TILT-UP

“Lindsay was sensitive to our sense of urgency. They were very professional and understood our needs. The final results are spectacular and we are ecstatic.”

– Jeff Ransome *Hotel Manager, Halifax Marriott Harbourfront hotel*

“Over the years we've used Lindsay extensively for our building and office expansion work. They've got a good crew to get in there and get the job done.”

– Gordon Conrad *Site Supervisor, Oland Breweries*

“I was particularly impressed with the excellent coordination and control of subcontract work and Lindsay's ability to meet the target completion date right on.”

– Gordon LeBlanc *Contract Manager, Mic Mac Dental*

Find out why Lindsay Construction is at the forefront of the building industry in Atlantic Canada.
Contact us for more information about the following services:

Construction Services

Construction Management

Design-Build

General Contracting

Service Work

Trade Contracting

Specializing in:

Tilt-Up Concrete

Pre-Engineered Metal Buildings

Royal Building Systems (RBS)

Roofing & Cladding

Concrete Cutting & Sawing

Asbestos Abatement & Removal

Welding, Millwork & Sheet Metal

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